Education Agent Application

APPLICATION

Thank you for considering American College as a potential business associate. If you decide to apply to become a registered American College agent please:

- complete all questions in this application form
- provide proof of business registration from your country such as a certified copy of business registration
- Send the application form and supporting documents to the following address by post or email

AMERICAN COLLEGE
180 Logan Road
Woolloongabba
Queensland 4102
AUSTRALIA
Ph: +61 7339 17599
Email: info@americancollege.edu.au
Web: www.americancollege.edu.au

ABN: 91 130 637 320       ACN: 130 637 320

- All of the above information must be in English or translated into English from a notary office or Justice of the Peace in your country.
- Please send the certified copies only as American College will retain all documents submitted with this application
- Remember to keep a copy of this application for your files

AGENT OBLIGATIONS

Before making an application you should be familiar with the following:

- Education Service for Overseas Student Act 2000
- American College website www.americancollege.edu.au

It is also recommended that you visit:

- The Australian Government Department of Immigration and Border Protection (DIBP) Website (www.immi.gov.au)
- Australian Education International www.aei.gov.au
ONGOING COMMUNICATION

American College is required to keep your contact details on a database. This information will be used to advise receipt of your application, and other administrative issues relating to your business and other business purposes. American College will also display your contact details on the College’s website for the benefit of prospective students seeking to find an education agent.

CHANGE OF CONTACT DETAILS

- Please keep your business contact details updated at all times.
- American College cannot be responsible for any delays caused by business contact changes without proper notification.
- To update your business contact, please download the Agent Change of Details Form.

APPLICATION ASSESSMENT AND OUTCOME

- The standard processing time for an application is 6 to 8 weeks from the receipt of a complete application. If you do not provide all of the information required or provided only partial information, your application may be delayed.

- Incomplete applications will only be held by American College for 60 days from the date of advising that the application requires further information. After 60 days your application will be securely discarded.

- If your application is approved, American College will:
  - send you a certificate as evidence of registration, and
  - two copies of an Education Agents Agreement for your signature.

  You will be requested to retain a copy for your records and send the other to American College together with a Business Plan.

- If your application is not approved, the College will:
  - send you a letter via email advising of this outcome, and
  - secure discarding of your original application.
AGENT APPLICATION FORM

1. Company Details

Agent name: ________________________________

Business trading name: ________________________________

Business registration number: ________________________________

Business registration authority: ________________________________

Postal address ____________________________________________

__________________________________________________________

Postcode __________________________ Country ________________________

Business address: ________________________________

Same as postal address?
(If no, complete business address below)

Business address: ________________________________

__________________________________________________________

Postcode __________________________ Country ________________________

__________________________________________________________

Telephone contact

Phone (1): __________________ Phone (2): __________________

Fax: __________________ Mobile: __________________

Please provide a description of your major business activities

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

Number of years in operation: __________________

Number of staff/counsellors: __________________

Detail membership of professional associations:
Detail specific international recruitment training undertaken

Number of students referred to Australian educational institutions over the past 3 years.

<table>
<thead>
<tr>
<th>High School &amp; ELICOS</th>
<th>TAFE</th>
<th>Undergraduate</th>
<th>Postgraduate</th>
<th>RTO</th>
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</tbody>
</table>

2. Details of Key Directors and Employee/s:

Name: ____________________________

Position: _________________________

Background, qualifications and previous experience: ______________________________________

________________________________________________________________________________

________________________________________________________________________________

________________________________________________________________________________

Name: ____________________________

Position: _________________________

Background, qualifications and previous experience: ______________________________________

________________________________________________________________________________

________________________________________________________________________________

________________________________________________________________________________

Name: ____________________________

Position: _________________________

Background, qualifications and previous experience: ______________________________________

________________________________________________________________________________

________________________________________________________________________________

________________________________________________________________________________
Please list any other Institute/University/Educational institution you have represented or currently represent in Australia or another country.

________________________________________________________________________________________________________________________________________________

3. **Understanding of and Complying with ESOS requirements**


☐ Yes ☐ No

Are you prepared to regularly monitor The Australian Government Department of Education?  


☐ Yes ☐ No

Have you read the National Code of Practice for Registration Authorities and Providers of Education and Training to Overseas Students (The National Code 2007)?  

☐ Yes ☐ No

Please list the main responsibilities of Agents under the National Code?

________________________________________________________________________________________________________________________________________________

________________________________________________________________________________________________________________________________________________

________________________________________________________________________________________________________________________________________________

How will you comply with these obligations?

________________________________________________________________________________________________________________________________________________

________________________________________________________________________________________________________________________________________________

Do you understand that students coming to Australia on a student visa must have a primary purpose of studying and must study full time?  

☐ Yes ☐ No
Do you understand that you must not make any guarantees about achieving residential status in Australia, but that you can refer students to the DIBP website referred to above?

☐ Yes  ☐ No

Are you prepared to comply with all requirements of the Institute about advertising and course material, application procedures and providing information to students?

☐ Yes  ☐ No

Are you prepared only to use material supplied by the Institute to describe the Institute and its courses?

☐ Yes  ☐ No

4. **Description of Potential Market**

From which geographical area will your potential market come? Please describe any strengths you have in these regions to justify your choice.

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

Please describe the characteristics of your potential market (age, income, educational background, university networks, etc.) Please use separate sheets, if necessary.

__________________________________________________________________________

__________________________________________________________________________

__________________________________________________________________________

Which subject areas do you believe would be of interest to prospective students in your region or area? Why do you say this?

__________________________________________________________________________

__________________________________________________________________________

5. **Proposal**

Please outline the support services you can offer to students

__________________________________________________________________________

__________________________________________________________________________
What do you believe is the most effective marketing strategy to employ in your particular area, region or market?

What is the most suitable time of the year to conduct a marketing trip to your region or a visit to your office to recruit students?

Please use the space provided below to include any other information you consider to be of importance to this application.

Please list the names of three (3) referees who can vouch for you and your company’s financial standing and their contact details.

Name
From
Telephone Email

Name
From
Telephone Email

Name
From
Telephone Email
Telephone ___________________  Email ________________________________

6. Have you ever been charged with any criminal offence/activity in the past?
   ☐ Yes
   ☐ No

If yes, Please provide details
____________________________________________________________________
____________________________________________________________________
____________________________________________________________________

7. Proposed Agreement

Are you prepared to enter into an Agreement with American College? ☐ Yes    ☐ No

Signed by: ____________________________
Date: ________________________________
Print Name: __________________________
Position: ____________________________

Checklist:

<table>
<thead>
<tr>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
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<tbody>
<tr>
<td>All questions answered</td>
<td></td>
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<tr>
<td>Check that referees from the industry have been provided (if available)</td>
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<td>It is understood that providing industry referees may not be possible if you are just commencing your business</td>
<td></td>
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<tr>
<td>Proof of business registration provided</td>
<td></td>
<td></td>
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<tr>
<td>Supporting documents are certified copies</td>
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<td></td>
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<tr>
<td>Reviewed Sample Agent Agreement on American College website</td>
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<tr>
<td>Understand ESOS requirements</td>
<td></td>
<td></td>
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<tr>
<td>Signature provided</td>
<td></td>
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</tbody>
</table>
Office use only:

Signed by: ___________________________ Date: ________
Print Name: ___________________________
Position: ___________________________

Checklist

| All questions answered       |   |
| Check that referees from the industry have been provided (if available) |   |
| It is understood that providing Industry referees may not be possible if you are just commencing your business |   |
| Proof of business registration provided |   |
| Supporting documents are certified copies |   |
| Understand ESOS requirements |   |
| Signature provided |   |

Please refer to copy of International Agent Agreement